

## Technology Rental Services

Fast and flexible IT & AV rental solutions for all your customers' short-term requirements



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We support our channel partners with the agile deployment of **flexible IT & AV rental solutions for all short-term requirements**, or for when purchase cannot be justified.

When utilisation, total cost of ownership or CAPEX targets cannot be justified, IT rental offers a solution that is agile and offers fixed monthly costs, with the ability to return or extend to meet your project requirements.

Our end-to-end solutions make it quick and easy to deploy, whatever hardware is required, in a cost-effective way. We enable you to deploy temporary solutions at a fixed and predictable monthly cost.

### Our IT & AV rental services are ideal for a range of scenarios, including:

- **Cloud or data centre migration, visualisation or IT infrastructure relocation** – Whilst outright purchase will be the correct solution for some business, others may have made the decision to move to a complete cloud solution. This process may take up to 18 months. If in this interim period you need additional hardware, rental offers a sustainable solution with fixed monthly cost and complete flexibility and no CAPEX outlay.
- **To overcome supply chain constraints or delivery shortages** – with fast access to stock, which can be pre-built and shipped (normally within 48 hours) direct to your client.
- **Proof of concept for IT infrastructure** – ensuring the new environment will suit your business or your client's needs.
- **An alternative to legacy maintenance** – renting the latest equipment provides an alternative to renewing legacy SLA contracts, saving on licensing costs and possibly reducing energy bills through utilising modern hardware.
- **Workload peaks** – provision laptops for temporary staff, or deploy extra servers for additional capacity.
- **Remote working** - available rental stock allows your customers to avoid any laptop supply chain constraints. Devices can be pre-built with your specified software and can be shipped directly to client sites or remote employees.
- **Events** – providing cutting edge AV to ensure the best possible event experience. Rental makes good business sense, as typically hardware is only needed for a short period of time.
- **Software testing and development** – hire servers to provide test environments and avoid compromising existing systems.
- **Training courses and graduate programmes** – provide short-term access to touch screens, laptops, iPads or PCs that can be set up when and where they're needed.
- **Disaster recovery** – mobilise IT solutions for a fast recovery from disruptive events such as fire, flooding or theft to assure business continuity.

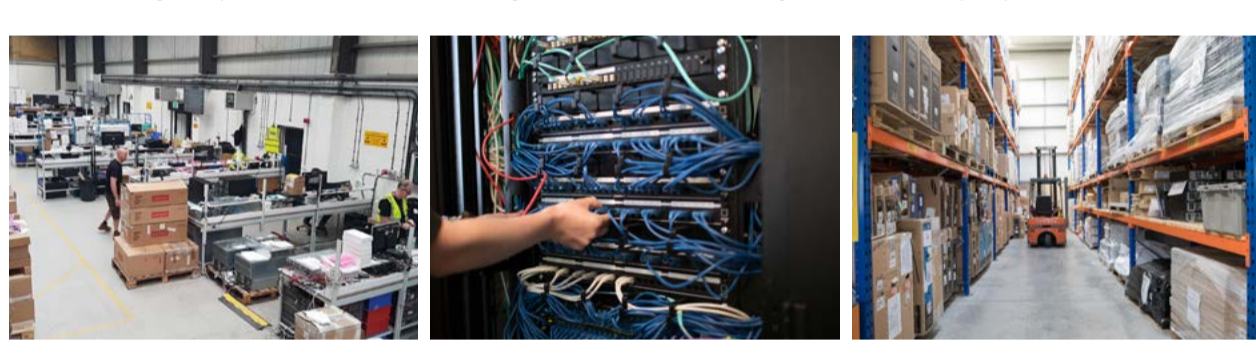
Hamilton Rentals has dedicated business partner account managers **offering a single point of contact** who will manage your opportunity and coordinate any additional services.

This includes but is not limited to full configuration, image deployment, installation and de-installation services, from client to enterprise solutions.

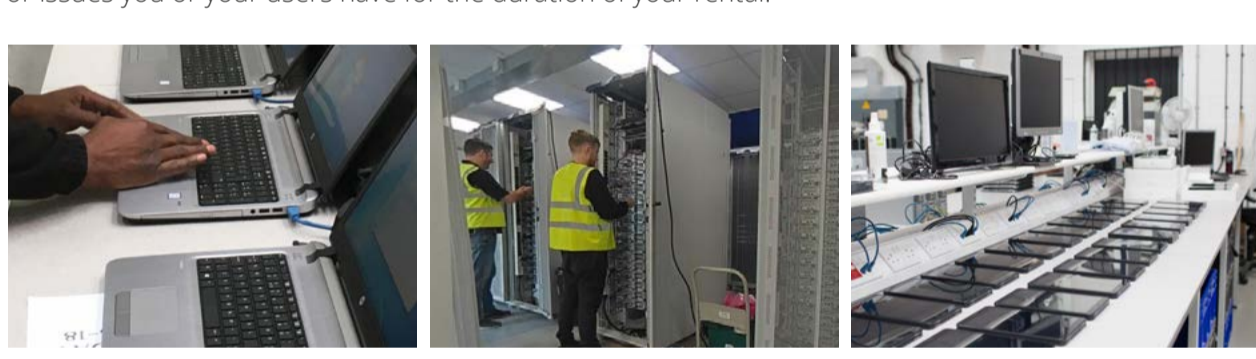
At the end of the rental, we offer data erasure options that ensure compliance and data governance requirements are met. Our ISO accreditations give you the peace of mind that policy, process and procedures are followed.

### Why Hamilton Rentals

Hamilton Rentals has been a trusted business partner since 1972, providing multi-vendor solutions across a range of platforms, thus removing the risk of sourcing kit from multiple partners.



**Expertise** - Our secure, bespoke facility provides a complete configuration and testing service prior to shipping you, as a certified Microsoft partner, can pre-install any Microsoft operating system or application you require. Our qualified engineers are on hand to provide support on any hardware queries or issues you or your users have for the duration of your rental.



**Control** - Whatever your project is, our rental contracts and extensive fleet put you in control, giving you the freedom of choice, as well as the ability to return equipment early, extend the hire or even purchase the solution. You're also free to reserve kit and call down items as required.



**Financial benefits** - Rental allows you to pay for use rather than ownership and means you have access to vital equipment when you need it at a predictable cost. Cash-flow and CAPEX budgets are preserved, improving company liquidity and productivity.

### A complete service

We can provide recommendations on the best products and models for your needs, take care of equipment set up and delivery and even manage your IT or AV installation.

At the end of your rental, we'll ensure secure data cleansing is undertaken as required and handle the timely pickup and collection of all returning assets.

Our extensive fleet includes:

- **Desktops, laptops and tablet PCs**
- **Enterprise servers and storage**
- **Mobile phones, networks and comms**
- **Monitors, TVs, LED screens and video walls**
- **Touch screens, interactive whiteboards, projectors and AV**
- **Printers, scanners and photocopiers**
- **Voting solutions and virtual reality headsets**

No matter what projects you are working on, if you are not going to need that hardware in 18 months you should consider rental, which offers complete flexibility in terms of hardware, scale up, scale down, early return or extend at the end of the period.



### Contact us

With over 35 years of experience, Hamilton Rentals delivers Technology and IT services to organisations and events of every shape and size. Our capabilities cover technology provision, engineering, logistics, consulting, project and managed services, and asset retirement, making us perfectly positioned to help with your IT and AV requirements.

See how Hamilton Rentals can help your business succeed.

Please contact us on [info@hamilton.co.uk](mailto:info@hamilton.co.uk) or visit [www.hamilton.co.uk](http://www.hamilton.co.uk)

