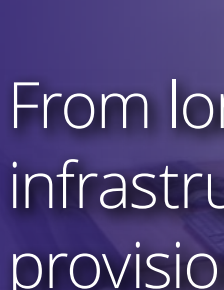




## Local Government Procurement

IT & AV hire to drive cost savings and sustainability



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From long term rental for core IT infrastructure services to short-term provision of IT or AV equipment, our rental services give local authorities a **highly sustainable option that makes it possible to pay for use and not ownership**

**Our flexible rental solutions speed up the provision of hardware and equipment to the people that need it, the moment they need it - and wherever they are located.**

Ideal for short term projects, where equipment purchase is not an option, our end-to-end services enables local authorities to deploy quickly temporary IT and AV solutions at a fixed monthly cost.

Giving you a single point of contact to manage every aspect of your requirement, we take care of handling all the logistics involved. Everything from initial configuration and testing through to delivery, installation and collection.

Plus our engineers and support teams are on hand to provide help with any issues or hardware queries you or your users may have for the duration of your rental.

From major IT infrastructure programmes to the short term provision of mobile tech and AV that gets people productive fast, our agile delivery approach ensures your internal IT teams aren't distracted from day-to-day work tasks.

### Why consider rental?

Rental is a great solution to many of the technology challenges faced by local authorities today. We can help with:

#### Cost Saving

With a rental solution you simply pay for use, rather than ownership. This flexibility allows for short-term or longer-term use, and the ability to scale-up or down quickly and efficiently as and when the project requirements fluctuate, spread the cost or even defer purchase dates. Flexible payment terms and Operating Expenditure rather than the significantly higher Capital Expenditure, allows you to get the most out of your budget without sacrificing security, performance or specification and stay in control.

#### Sustainability

Sustainable computing is more than recycling your redundant hardware. Procuring new hardware is often counter-productive against today's environmental legislation and sustainability goals. Hamilton Rentals is working with businesses to help extend the life of IT assets through refurb, reducing the need to purchase new hardware. We can provide an assessment of the IT estates and help to scope the extent of IT refresh projects, collect and evaluate existing hardware and provide rental units for uninterrupted access. Collected hardware is evaluated, cleaned, refurbished and updated prior to return. For any assets beyond repair, we can data wipe and recycle, providing a full audit trail and certificates of destruction.

#### Print Solutions

Printing facilities can be an expensive and often neglected requirement. Our rental fleet contains everything from A4 mono desktop printers to A3 multi-function units with scanning and copying facilities. Hamilton can provide options for managing print solutions, from supplying toner cartridges on a sale or return basis or even a cost per copy basis charged at the end of the rental.

### With Hamilton Rentals you gain:

- **Fast Access** – to vital equipment, the moment you need it, at a predictable cost and with flexible payment terms.
- **Flexibility** – return early, extend your hire, or reserve kit and call items down as required. You're also free to purchase at the end of your rental term.
- **Secure data cleansing as standard** – with over 25 years' experience in information security management, our fully accredited data sanitation service assures fail safe compliance with ISO/IEC 27001 Information Security Management standards and GDPR.
- **Specialist expertise** – our specialist teams can advise on the best product options for your requirement, assembling a comprehensive end-to-end solution that includes everything that's needed. That includes cables and adaptors.
- **Full configuration and testing** - as a certified Microsoft partner, we can pre-install any operating system or application you require.

Many of the public sector organisations we work with have taken advantage of our **rental services to address a wide variety of different and exceptional needs.**

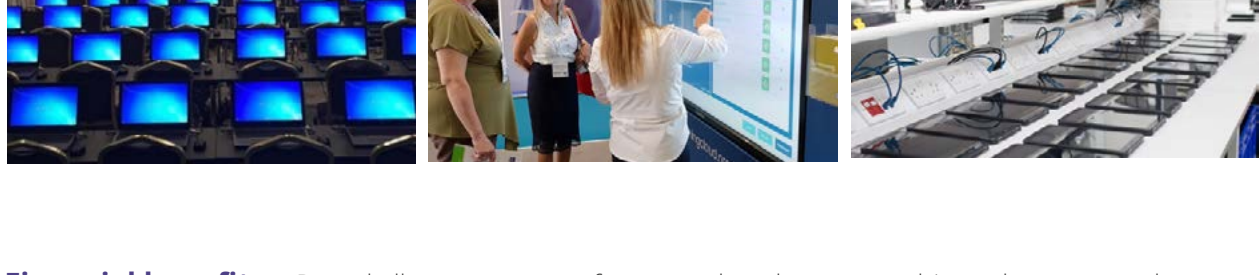
**Providing a highly cost-effective and efficient solution for all local authority requirements, allowing you to stay within budget and maximise spending power.**

### Why Hamilton Rentals

**Providing a highly cost-effective and efficient solution for all local authority requirements, allowing you to stay within budget and maximise spending power.**



**Expertise** - Our secure, bespoke facility provides a complete configuration and testing service prior to shipping and, as a certified Microsoft partner, we can pre-install any Microsoft operating system or application you require. Our qualified engineers are on hand to provide support on any hardware queries or issues you or your users have for the duration of your rental.



**Control** - Whatever your project is, our rental contracts and extensive fleet put you in control, giving you the freedom of choice, as well as the ability to return equipment early, extend the hire or even purchase the solution. You're also free to reserve kit and call down items as required.



**Financial benefits** - Rental allows you to pay for use rather than ownership and means you have access to vital equipment when you need it at a predictable cost. Cash-flow and CAPEX budgets are preserved, improving company liquidity and productivity.

**Many of the public sector organisations we work with have taken advantage of our rental services to address a wide variety of different scenarios and exceptional needs. These include:**

- **Proof of concept for IT infrastructure** – ensuring a new environment meets defined business and operational needs.
- **Evaluation programmes** – try before you buy to reduce purchase risk.
- **Workload peaks** – provisioning laptops for temporary staff or extra servers for additional capacity.
- **Remote working** – reducing the logistics burden on internal IT teams, with the shipment of pre-built and ready-to-use pre-configured laptops direct to employees.
- **Major events** - festivals, exhibitions, government consultations and local elections.
- **Server migration, virtualisation or relocation** – utilising swing kit to replicate existing environments and avoid any downtime of mission critical systems.
- **Software testing and development** – using hired servers to avoid compromising live systems.
- **Disaster recovery** - mobilise IT solutions for fast recovery from disruptive events like flooding or theft to maintain the delivery of critical services.

### A breadth of technology and AV rental options:

Hamilton Rentals is the largest provider of IT rental solutions across Europe.

Taking care of equipment set up, delivery, support and even managing your IT or AV installation, our extensive fleet of specialist technology can be used for:

- **Government elections**
- **Exhibitions and shows**
- **Conferences and seminars**
- **Graduate Programmes**
- **Training courses**
- **Product launches**
- **Film previews**
- **Festivals and outdoor events**
- **Sporting events**
- **Graduation and award ceremonies**
- **Theatre and film production**

### Case Study Uses:

#### Mitigating Risk with Hamilton Rentals

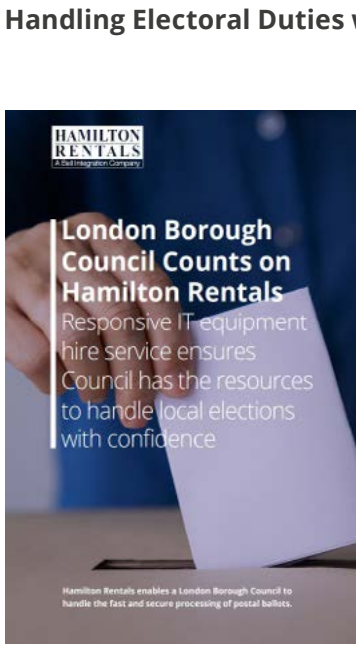


When this unitary authority needed to replace two ageing servers that underpin its revenue and benefits platforms, it turned to Hamilton Rentals to help ensure these mission critical systems stayed up and running as it prepared for a longer term migration to the cloud.

Unwilling to invest valuable capital reserves into infrastructure that would become redundant over time, the council opted for a 12-month server rental agreement that meant it could maintain its current transactional environment in the most cost-effective way possible.

One year on from the installation of two fully configured servers into it's data centre, the council hired a further two servers to rigorously test its new application environment before going live with its new private cloud.

#### Minimising Business Interruptions for Users



When this council's 100+ strong fleet of multi-functional printers began to reach end of life, the rising number of failure rates began to seriously impact workforce productivity.

With 12 months to go before the council kicked off its current process to find a new all-in-one printer provider, the IT team needed to find an easy-to-implement stop gap solution that could work with a variety of different print drivers.

Following a detailed assessment of requirements, Hamilton Rentals was able to recommend a choice of flexible options tailored to the exact needs of individual departments. Giving the IT team a way to resolve issues around failing devices and minimise downtimes.

#### Handling Electoral Duties with Confidence



Responsible for a range of local electoral arrangements, including elections for the Office of Mayor and the London Assembly, this London council needs to ensure that it's specially trained pop-up validation team can securely process the huge volume of the rising popularity of postal votes.

To set up a temporary office and ensure the election team is equipped with all the laptops, monitors and printers it will need, the council's IT manager provides Hamilton Rentals with a detailed schedule of requirements that includes scanning and electoral reporting needs.

At the close of the election, all equipment is returned to Hamilton Rentals for decommissioning and data wipe.

No local authority project is too big or too small. We'll work with you to find the best solution to meet your unique requirements.

### Contact us

With over 35 years of experience, Hamilton Rentals delivers Technology and IT services to organisations and events of every shape and size. Our capabilities cover technology provision, engineering, logistics, consulting, project and managed services, and asset retirement, making us perfectly positioned to help with your IT and AV requirements.

See how Hamilton Rentals can help your business succeed.

Please contact us on [info@hamilton.co.uk](mailto:info@hamilton.co.uk) or visit

[www.hamilton.co.uk](http://www.hamilton.co.uk)



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