

# Short-term Hardware as a Service (HaaS)

Think outside the box | Think Hamilton Rentals

**The solution for customers with short-term hardware needs without the cost of ownership.**

## **EASY | FLEXIBLE | SCALE UP | SCALE DOWN**

With customer service always top of the agenda, delivering high levels of service is critical to customer loyalty. Channel partners are looking for simple ways to consistently support their customer's needs and deliver exceptional value.

## **BUILD | INSTALL | SUPPORT**

Hamilton Rentals provide a complete end-to-end service for Channel Partners who wish to support their customer's short-term hardware needs.

## **LAPTOPS | DESKTOPS | TABLETS | PERIPHERALS**

Customers often have requirements for short-term hardware without the cost of ownership. This typically is for seasonal/peak demand, proof of concept, migration or development and test projects.

With volumes often needing to flex, why pay for more than you need?

Benefits:

- **Easy**
- **Flexible**
- **Risk Mitigation**
- **No capex**

Be one step ahead of the competition by offering an alternative approach that can differentiate you from the rest of the market.

## **PEAK WORKLOADS | TRAINING | INCREASE IN USERS**

Hamilton Rentals will work with you to deliver exactly what's right for your customer project, leaving you free to manage the customer relationship.

## **THINK OUTSIDE THE BOX | THINK HAMILTON RENTALS**

To find out how Hamilton Rentals can help you support your customers and deliver exceptional service, simply contact:

### **Hamilton Rentals Channel Team**

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