

# **AV Rental For The Channel**

Designed with channel partners in mind, our AV rental service gives you everything you need to make every customer event a success



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## Contents

- IT and AV technology services
- Why Hamilton Rentals
- Flexible Rental Solutions
- More than just a rental service

We support our channel partners with the agile deployment of **flexible IT & AV rental solutions for all short-term requirements**, or for when purchase cannot be justified.

# When customers look to you to deliver stand-out visual displays, you need to be certain you're working with a specialist AV hire partner who can cater to any need – big or small.

Our end-to-end service gives you everything you need under one roof. From short term equipment rentals to large scale installations involving complex logistics and demanding set-up schedules, our dedicated rental team is on hand to take care of aspect of your client's project. Releasing you to focus on more strategic tasks.

### With Hamilton Rentals you gain:

- **Fast access** to an extensive portfolio of AV and display technologies to suit every need and budget. Including; monitors, TVs, LED screens and video walls, as well as touch screens, interactive whiteboards, projectors and more.
- **Flexibility** return early, extend your hire, reserve kit and call down items as needed. You're also free to purchase at the end of the rental term.
- **Specialist expertise** we can advise on the best options for the requirement, assembling a comprehensive solution that includes stands, cables and display cabinets.
- **Rely on us –** to take care of delivery, installation, decommissioning and return logistics.
- **On-site specialists –** who can be available for the duration of your customer's event.
- A rapid turnaround on customer requests we'll can usually deliver within 48 hours of an order
- Access to IT kit needed to support major audio visual productions.
- **Enjoy our exemplary service commitment** hire servers to provide test environments and avoid compromising existing systems.

Hamilton Rentals has dedicated business partner account managers **offering a single point of contact** who will manage your opportunity and coordinate any additional services.

## Why work with Hamilton Rentals?

Designed to help you mobilise resources fast and at short notice, we offer an adaptable choice of rental options that make it easy to provision AV equipment for temporary demands and a host of different scenarios.

With Hamilton Rentals you can adapt or change the rental period as needed – we won't penalise you or your customer should requirements change. Similarly, you can add new kit or remix the items you want to hire.

# Plus, our experts are available to take care of **delivery and installation** and can even remain as an on-site resource for the duration of the event if needed.

Finally, you have the assurance of knowing that we're experienced at delivering AV solutions for a range of settings. That includes high profile events. Over the years, we've been called on to help out at the **London Olympics**, the **Cricket World Cup**, the **King's coronation**, **multiple national and local elections** and a raft of other major sporting events. We've even provided hire equipment for major West End theatre performance runs.

We know exactly which kit is best suited for indoor installation. And when it comes to public or external events, we can advise on which technologies will **deliver maximum impact** – no matter what the viewing conditions.

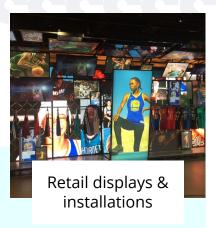
# **Flexible Technology Solutions**

Our expertise and know-how covers and extensive variety of different event scenarios





stadium events & entertainment venues





Installations



Large public events & commercial hospitality





Enabling you to resolve customer AV resource challenges with zero hassle or unnecessary complexity.



### More than just a rental service

- We empower channel partners with specification, installation, commissioning and support services that can be tailored as required.
- **Our end-to-end services -** ensure deployments run smoothly, to time, and with no unexpected surprises.
- We act as an extension of your team taking care of every aspect of your rental project from start to finish.
- We're dedicated to your success You tell us what you need, we take it off your hands, we keep you informed at every step, and get on with the task in hand.

We bring together all the logistics, production expertise and technical know-how and skills you need.

#### Contact us

With over 35 years of experience and offices across the globe, Hamilton Rentals delivers Technology and IT services to organisations and events of every shape and size. With capabilities covering technology provision, engineering, logistics, consulting, project & managed services and asset retirement, we are perfectly positoned to help with your IT & AV requirements.

See how Hamilton Rentals can help your business succeed. Please contact us on info@hamilton.co.uk or visit





YouTube: Bell Integration

#### www.hamilton.co.uk