

IT Recycling & Data Destruction for the Channel

Help your clients comply with the GDPR and maximise ROI on their redundant legacy hardware

When it comes to IT asset disposal, our channel partners benefit from our wealth of expertise in compliance, governance and industry.

Our solutions help our channel partners to add value and increase revenue. As well as reduce costs and the risk of data loss and corporate fines for their clients.

The Challenge

Rapid evolution in the IT industry, and the maturity and migration to cloud services, leaves many businesses facing the evergrowing challenge of managing the retirement of their legacy, and now defunct, assets. This, combined with the broad range of data protection laws, financial governance, and environmental compliance, has created a very fluid situation that is difficult to navigate.

Many organisations don't have a decommissioning strategy and are not aware of the residual value left in their redundant assets or potential security risk it can pose.

The Solution

Hamilton Rentals operates a mature, long standing secure asset disposal service which has been in operation now for over 20 years. Fully accredited, we have the experience and expertise that has allowed us to become a strategic partner to the channel.

Providing a range of services we work with you seamlessly ensuring you retain the ongoing customer relationship, whilst ensuring your client has with a secure data disposal and asset retirement plan that can be deployed to their organisation.

Our IT Asset Management services include:

Free site survey, analysis and audit - When required our qualified consultants will visit you onsite to assess the amount of redundant IT and AV hardware you wish to recycle and the amount of media you wish to wipe or destroy.

Secure IT supply chain - We only use our own fully vetted engineers and drivers to de-install and transport your redundant hardware, helping to ensure the safety and integrity of your data.

Processing and valuation - At our award winning ADISA accredited facility means you can have the confidence that we have met or exceeded all the requirements and best practices necessary for the safe and secure handling of confidential data. We will assess, test and provide a valuation of your redundant hardware.

Blancco certified data erasure - All of our Blancco erasure tools provide an audit trail as well as guarantee that your data will be wiped to the correct level.

On and offsite hard disk shredding - Should you require the next level of security we will data wipe and destroy your unwanted media. We have a fleet of disk shredding vehicles which can provide onsite data destruction of all types of hard and solid state drives, tapes, mobile phones & circuit boards.

Recycling and disposal - Once the redundant IT equipment is assessed we will decide whether it can be recycled and re-sold, or it needs to be environmentally disposed of.

Remarketing and resale - Our experienced sales team will get you the best possible returns on your recycled hardware. Helping to offset the cost and create additional revenue streams.

Fully certified - We offer Certificates of Destruction and Waste Transfer Notes helping you provide a complete audit trail and proof of GDPR compliance.

If you are a channel partner that does not currently offer an IT retirement service then please contact us.

Contact

LONDON

2nd Floor
107 Cheapside
London
EC2V 6DN

T: +44 (0) 239 2825 925

PORTSMOUTH

New Hampshire Court
St Pauls Road
Portsmouth
PO5 4AQ

T: +44 (0) 239 2825 925

SINGAPORE

Bell Group Asia Pte Ltd
30 Cecil Street
#19-08 Prudential Tower
Singapore, 049712

T: +44 (0) 239 2825 925

WOKINGHAM

Saxon House
Oaklands Business Centre
Oaklands Park
Wokingham
RG41 2FD

T: +44 (0) 134 4386 000

STEVENAGE

Suite 203
Kings Court Business Centre
London Road
Stevenage
SG1 2NG

T: +44 (0) 143 8740 657

HYDERABAD

Bell Integration T/A
Choose Portal Pvt Ltd
1st Floor, Krishe Sapphire
Madhapur Hyderabad
Telangana, 500081

T: +44 (0) 239 2825 925

GLASGOW

Suite 11, Sky Hub
Skypark management Suite
Skypark 1, 8 Elliot Place
Glasgow, Lanarkshire
G3 8EP

T +44 (0) 2392 825925

EDINBURGH

Regus Offices
83 Princes Street
Edinburgh
Midlothian
EH2 2ER

T: +44 (0) 2392 825925

See how Hamilton Rentals can help your business succeed.
Please contact us on info@hamilton.co.uk or visit
www.hamilton.co.uk